

## **Product Release Sales Plan**





April 9, 2012





- About the Brand
- Consumer
- Product
- Support Plan
- Launch Details







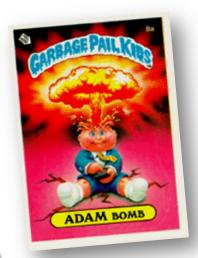
## Garbage Pail Kids (GPK) Brand Overview

### Garbage Pail Kids

• A uniquely hilarious group of kids who are as endearing as they are gross. With original hand-painted art, an endless universe of new characters, and a heavy dose of wit, Garbage Pail Kids have been delivering laughs since 1985!

### Why We Love GPK

- Kids love the fascinating gross-out humor that's unlike anything else they've seen.
- Adults love the nostalgia of an icon from their youth, and keep coming back for more of the layered humor that ranges from puns to visual gags to parodies.













## Introducing the next hot GPK platform... Chrome!

In 2013, **Garbage Pail Kids** will combine Chrome Technology with a reprint of the entire 1985 GPK Original Series 1; the brand's first product release.



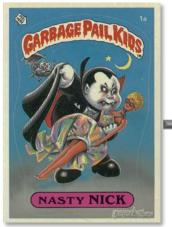
#### **GPK ORIGINAL SERIES**

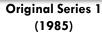
- Topps' most iconic entertainment card series of all time
- Huge hit in the mid and late 1980's
- Brand continues it's popularity today among kids and adults



### **TOPPS CHROME**

- Best selling Topps
  Sports card
  technology
- Premium metallic
  look rejuvenates
  heritage cards
- Large variety of refractors adds to collectability







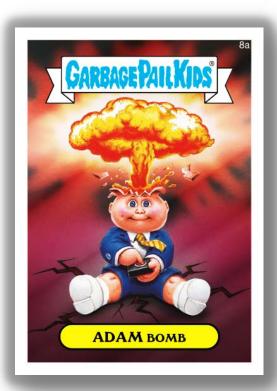
Original Series 1 Chrome (2013)

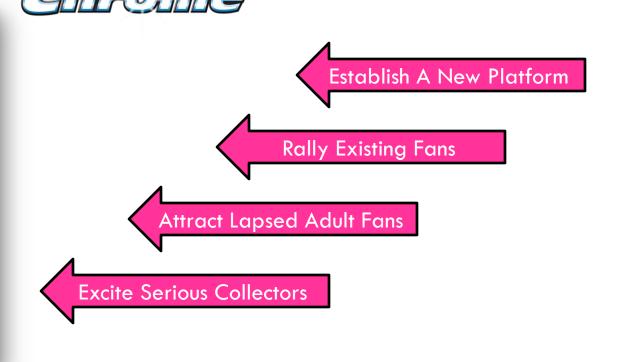




# The New GPK Chrome Platform will rejuvenate the brand among collectors and attract lapsed adult fans

GARBAGE PAIL KIDS









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# Current and Lapsed Fans have unique and overlapping needs that GPK Chrome will address

## For Current & Lapsed Fans:

**For Current Fans:** 

The Chase

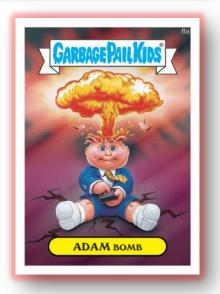


Iconic Characters



For Lapsed Fans:

Nostalgia







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# In 2013 GPK Chrome will re-energize the brand and establish a new platform for future growth



### **Goals**

- Leverage GPK legacy and new Chrome Technology to drive brand sales and generate incremental volume in the Trading Cards and Collectibles Category
- Establish a new product platform that evokes nostalgia and excites fans with new content, valuable hits and classic characters



- Appeal to current fans with Chrome Technology and valuable hits
- Invigorate lapsed fans with classic characters and fun inserts
- Build fan engagement and product awareness with social media, PR, sampling and new marketing promotions







# GPK Chrome combines cool throwbacks and modern technology to bring characters to life in a new way

### **GPK Chrome Original Series 1 Release**

- 151 Chrome Cards to Collect!
  - (82) Original Series 1 Characters 41 A & B names
  - (28) Lost GPK 14 A&B names
  - (41) Chrome Concept Sketch's by original artist, John Pound
- Variety of Refractors Provide Chase for Collectors
  - Standard Refractor (1:3)
  - Prism Refractor (1 of 199)
  - SuperFractor (1 of 1)
  - Gold Refractor (50 per subject) HOBBY EXCLUSIVE
- Exciting New Hits Add Value
  - Artist Autographs
  - Redemption Cards
  - Printing Plates







# Never before seen bonus content and refractors will attract Current Collectors and intrigue Lapsed Fans

Lost GPK: Featuring 14 unpublished characters from the Originals Series 1 design

Concept Sketches: 41 pencil art drawings by the legendary Original Series 1 Artist, John Pound\*

Refractors: All new to GPK, multiple refractor levels including Prism and Ultra Rare Superfractor



\*Artist: JOHN POUND has painted art prints, book covers, comics covers, and hundreds of Garbage Pail Kids stickers. He also writes code that draws instant random art books. http://boingboing.net/2012/03/22/the-most-disgusting-trading-ca.html

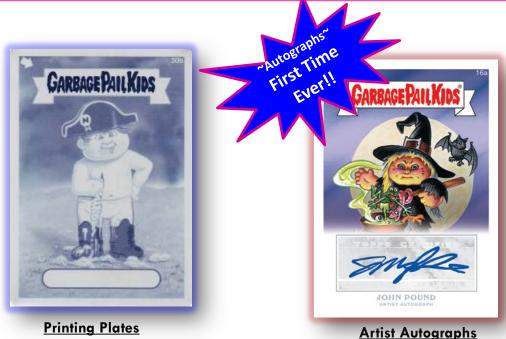


## New and compelling hits create excitement and provide added value for collectors

**Printing Plates:** Rare printing plates including Original Series 1 (OS1), Lost GPK, & Pencil Art

Artist Autographs: For the first time in GPK history, autographs by the Original Series 1 artist, John Pound!\*

Redemption Cards: Randomly inserted redemption cards that fans can redeem for rare and valuable prizes, such as 1985 Original Series 1 Uncut Sheets







\*Artist: JOHN POUND has painted art prints, book covers, comics covers, and hundreds of Garbage Pail Kids stickers. He also writes code that draws instant random art books. http://boingboing.net/2012/03/22/the-most-disgusting-trading-ca.html





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# Topps will leverage digital media to generate awareness and drive sales



#### PR and fan outreach

- Media and blogger outreach with over a thousand outlets including Maxim and MTV Geek
  - Timing: Late August 2013

#### Social Media

- Engage 195K+ Facebook fans with regular posting schedule
- Build set excitement with previews, polls, and downloadable content
  - Timing: July/August 2013









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## **Product Content: HOBBY CHANNEL**



In Store Date: 8/14/13

#### **Product Mix**

SKU	SRP
Single Pack (4 Cards)	\$2.99
Hobby Box (24 packs)	\$71.99

### **Hit Rates** (Single Packs)

Insert	Hit Rate
Redemption Cards	50 total
Printing Plates	824 total
Artist Autos	1,100 total

#### **Inserts**

Insert	Hit Rate
Chrome Concept Sketches	1:6

#### **Refractors**

Refractors	Hit Rate (per pack)
Standard Refractor	1:3
Prism Refractor	1 of 199
Superfractor	1 of 1
Gold Refractor	50 per subject







HOBBY EXCLUSIVE!



## **Product Images: HOBBY CHANNEL**

### **Garbage Pail Kids Original Series 1: Chrome**

Product Line<sup>1</sup> In Stores: August 2013





